## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH

HEBREW FREE BURIAL ASSOCIATION, INC.

FINANCIAL STATEMENTS and Additional Information

YEAR ENDED DECEMBER 31, 2015

With

Independent Auditors' Report

## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. FINANCIAL STATEMENTS DECEMBER 31, 2015

#### Contents

													Page
Independent Auditors' Report	Ŧ	9	×	*	× 1	*	+5 )	(80)	or :	·**	•	Š	2-3
Financial Statements:													
Statement of Financial Position	А	340	J.	4	:#	. 8	*	ž	a		4	4	4
Statement of Activities	. *	•	, e	•	9	8	Ř	٠	*	,	×	i0	5
Statement of Cash Flows	÷	80	40	· v		(+)	341	æ	*	62	٠	*	6
Notes to Financial Statements		÷	÷	*5	į.		*	şii	ï	45	ř	ij.	7-10
Additional Information:													
Schedule of Grants and Fees Revenue	Ñ	3		*	*		×	*	¥	41	,		11
Schedule of Expenses		6 9	4			)¥	*		8.				12

## HIRSCH OELBAUM BRAM HANOVER & LISKER CERTIFIED PUBLIC ACCOUNTANTS, PC

111 BROADWAY NEW YORK, NEW YORK 10006

#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of Chebra Agudas Achim Chesed Shel Emeth Hebrew Free Burial Association, Inc.

We have audited the accompanying financial statements of Chebra Agudas Achim Chesed Shel Emeth Hebrew Free Burial Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chebra Agudas Achim Chesed Shel Emeth Hebrew Free Burial Association, Inc. as of December 31, 2015, and the changes in its net assets and its each flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of grant and fees revenue and of expenses on pages 10-11 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

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Certified Public Accountants, P.C.

New York, New York July 7, 2016

### CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2015

#### <u>Assets</u>

Cash and Cash Equivalents Investments (Note 1)	\$ 585,290 6,120,548
Accounts Receivable, Less Allowance for Doubtful Accounts of \$196,932 Security Deposit	560,863 <b>22</b> ,123
Property and Equipment, at Cost, Less Accumulated Depreciation (Note 2)	641,757
TOTAL ASSETS	\$7,930,581
Liabilities and Net Assets	
Liabilities: Accounts Payable Security Deposit Payable	\$ 17,127 850
TOTAL LIABILITIES	17,977
Net Assets: Unrestricted Temporarily Restricted	7,035,239 877,365
TOTAL NET ASSETS	7,912,604

TOTAL LIABILITIES and NET ASSETS

\$7,930,581

#### CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2015

	Unrestricted	Temporarlly Restricted	Permanently Restricted	Total
Support and Revenue				
Charitable Support: Contributions Bequests Grants Received:	\$ 1,040,797 223,475	\$ -	\$ -	\$ 1,040,797 223,475
General Purpose Special Purpose	252,750 45,000	20,000		252,750 65,000
TOTAL SUPPORT	1,562,022	20,000		1,582,022
Revenue: Interment and Grave Care	548,225			548,225 65,088
Rental Income Investment Income	65,088 102,321 51,821	27,554		129,875 51,821
Realized Gain (Loss) on Sale of Investments, Net Unrealized Gain (Loss) on Investments, Net	(312,282)	(45,124)		(357,406)
TOTAL REVENUE	455,173	(17,570)		437,603
Net Assets Released from Restrictions: Restrictions Satisfied and Adjustments	154,760	(154,760)		
TOTAL SUPPORT and REVENUE	2,171,955	(152,330)		2,019,625
Expenses: Operating Fundraising Administrative	1,400,911 224,280 132,520		) <del></del>	1,400,911 224,280 132,520
TOTAL EXPENSES	1,757,711	(5)		1,757,711
INCREASE (DECREASE) IN NET ASSETS	414,244	(152,330)	*	261,914
Net Assets: Beginning of Year	6,620,995	1,029,695		7,650,690
End of Year	\$ 7,035,239	\$ 877,365	\$ -	\$ 7,912,604

See Independent Auditors' Report and Accompanying Notes to Financial Statements

## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2015

Cash Flows From Operating Activities: Increase (Decrease) in Net Assets	\$ 261,914
Adjustments to Reconcile Changes in Net Assets to Net Cash Provided by Operating Activities:	
Depreciation Accounts and Grant Pledges Receivable Security Deposit Accounts Payable and Liabilities	64,332 (221,457) (11,870) 
Total Adjustments	(167,184)
Net Cash Provided by Operating Activities	94,730
Cash Flows From Investing Activities: Property and Equipment (Increase) Decrease in Investments	(166,163) 156,274
Net Cash Used in Investing Activities	(9,889)
Net Increase (Decrease) in Cash	84,841
Cash:	
Beginning of Year	500,449
End of Year	\$ 585,290

## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Chebra Agudas Achim Chesed Shel Emeth Hebrew Free Burial Association, Inc. (the "Association") have been prepared on the accrual basis of accounting. The accounting policies that affect the significant elements of the financial statements are summarized below.

Organization and Nature of Operations

The Association is a not-for-profit organization exempt from Federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code as an other than private foundation. The Association owns and operates two cemetery lots located in Staten Island, New York which are used to provide free burial services for indigent people.

Financial Statement Presentation

The classification of the Association's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions in accordance with accounting principles generally accepted in the United States of America, which require that amounts for each of the three classes of net assets (permanently restricted, temporarily restricted, or unrestricted) be displayed in the statement of activities. These classes are defined as follows:

<u>Permanently Restricted</u> - Net assets resulting from contributions of assets whose use by the Association is prohibited by donor-imposed stipulations. However, income from these assets is recorded as unrestricted income, unless it's use is restricted by donor-imposed stipulations, in which case the income is recorded as additions to temporarily restricted assets.

Temporarily Restricted - Net assets resulting from contributions of assets whose use by the Association is limited by donor-imposed stipulations to specific activity(ies) of the Association. When such stipulations are fulfilled, such temporarily restricted net assets are released from temporarily restricted net assets to unrestricted net assets and reported in the statement of activities.

<u>Unrestricted</u> - These are net assets of the Association that are neither permanently nor temporarily restricted by donor-imposed stipulations.

Property and Equipment and Depreciation

Property and equipment are carried at cost (or estimated cost). Depreciation is provided on the straight-line basis to allocate the cost of the respective assets over their estimated useful lives.

## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

Investments

Investments in marketable securities are carried at fair (market) value, which are based primarily on year-end quotes supplied by custodial brokers. Realized gains and losses on investments are reflected in the statement of activities. In addition, unrealized gains and losses representing the changes in fair values from one year to the other, are also reflected in revenue section of statement of activities. Investments are composed of a blend of stocks, bonds, municipal funds and government securities.

Contributions

Contributions are recognized when a donor make a promise to give to the Association that is, in substance unconditional. Contributions are recorded as unrestricted income, unless such contributions are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Cash Equivalents

The Association considers all short term highly liquid investments, with an original maturity of three months or shorter, to be cash equivalents.

Accounts Receivable

Accounts Receivable are shown net of an allowance for doubtful accounts. The allowance is estimated based on management's past experience.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

The Association has evaluated subsequent events through July 7, 2016, the day the financial statements were available to be issued.

No items requiring accrual or disclosure were noted.

### CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015

#### NOTE 2. PROPERTY AND EQUIPMENT

	<u>2015</u>
Cemetery Building and Improvements Office Equipment Silver Lake Restoration Tahara Facility	\$ 686,834 71,947 293,954 306,212
TOTAL PROPERTY and EQUIPMENT	1,339,947
Less Accumulated Depreciation	(697,190)
NET PROPERTY and EQUIPMENT	\$ 644,757

Depreciation expense for the year ended December 31, 2015 was \$64,332.

## CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2015 and 2014

## NOTE 3. COMMITMENTS AND CONTINGENCIES

Lease Commitment

The Association leased space for its New York City office under a long-term lease agreement for seven years, which began November 1, 2008 at a base rent of \$4,687.50 per month with a 3.5% annual increase. The lease terminated November 2015 and the Association continued on a month to month rental.

In March of 2016, the Association began a new lease. The duration of the lease is 10 years and three months. Monthly rent is set at \$11,871 for the first 12 months, with annual increases. In addition, the Association will be responsible for excess property taxes above the amount of property tax assessed in the base year. The future minimum lease payments under the new lease are set forth below.

2016	\$ 118,708	,
2017	145,418	,
2018	149,053	
2019	152,779	)
2020	156,599	
2021	173,347	,
Thereafter	830,907	
TOTAL	\$ <u>1,726,81</u>	Ĺ

The Association may at times share space with others. This will reduce the rent expense in the year that the space is shared.

Concentration of Credit Risk

Financial instruments that potentially subject the Association to risk of loss consist principally of accounts receivable investments, and deposits with financial institutions above the FDIC insurance limit. The financial statements have been adjusted for all losses that management expects to occur.

Uncertainty in Income Taxes

The Association does not accrue for income taxes as it is exempt under Section 501(c)(3). The tax returns for 2012, 2013 and 2014 are open for review.

NOTE 4. EXPENSE SHARING

The Association shares some expenses with another not for profit organization. These expenses are allocated based on a cost sharing agreement.

### CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. SCHEDULE OF GRANTS and FEES REVENUE YEAR ENDED DECEMBER 31, 2015

#### **Grants**

UJA Core Operating Support Grant UJA Grant	\$ 1,000 1,750
Matching Grant: HLMH Foundation PBHP Foundation	125,000 125,000
SPECIAL PURPOSE:  UJA Federation of Jewish Philanthropies of New York - Burial of Russian Immigrants  Leona Kern - Silver Lake Restoration Project	45,000 20,000
TOTAL GRANTS	\$ 317,750
<u>Fees</u>	
INTERMENT and GRAVE: Permits and Fees Graves and Grave Openings Grave Care Foundations and Monuments Perpetual Care Reserved Graves Outside Funeral Homes	\$ 6,499 126,160 96,111 131,767 115,060 38,878 33,750
TOTAL FEES	\$ 548,225

# CHEBRA AGUDAS ACHIM CHESED SHEL EMETH HEBREW FREE BURIAL ASSOCIATION, INC. SCHEDULE OF EXPENSES YEAR ENDED DECEMBER 31, 2015

	O	perating	Administative		Fundraising		Totals	
Rent	\$	30,285	\$	30,285	\$	(a)	\$	60,569
Burial Services		208,987						208,987
Cemetery Maintenance and Repair		406,299						406,299
Fundraising					1	75,280		175,280
Professional Fees		14,787		14,787				29,573
Telephone		6,415		3,208		3,208		12,830
Utilities		5,948		2,974		2,974		11,895
Insurance		18,026		6,009				24,035
Education and Outreach		23,596						23,596
Depreciation		64,332						64,332
Bad Debt		49,997						49,997
Administrative Expenses		20,757		10,379		10,379		41,514
Payroll and Benefits		551,483		64,880	·	32,440		648,804
	\$	1,400,911	\$	132,520	\$ 2	224,280	\$	1,757,711